



# VAIBHAV GLOBAL LIMITED

REGD.OFF : K-6B, FATEH TIBA, ADARSH NAGAR, JAIPUR-302004

CIN L36911RJ1989PLC004945

Tel: 91-141-2601020, Fax: 91-141-2605077, E Mail: investor\_relations@vaibhavglobal.com, Website: www.vaibhavglobal.com

## STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2017

(Rs. in lacs, unless otherwise stated)

Particulars	Consolidated					Standalone				
	Quarter ended			Nine months ended		Quarter ended			Nine months ended	
	31-Dec-17	30-Sep-17	31-Dec-16	31-Dec-17	31-Dec-16	31-Dec-17	30-Sep-17	31-Dec-16	31-Dec-17	31-Dec-16
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>1. Income</b>										
a. Revenue from operations										
(i) Sale of goods	46,021.75	35,182.05	40,506.70	114,168.83	106,304.89	13,044.01	10,029.25	12,913.84	33,638.83	36,010.23
(ii) Exchange gain	259.00	231.30	219.25	789.87	225.71	293.89	230.73	198.49	825.51	417.32
	46,280.75	35,413.35	40,725.95	114,958.70	106,530.60	13,337.90	10,259.98	13,112.33	34,464.34	36,427.55
b. Other income	200.94	250.53	468.19	759.13	1,167.45	104.22	108.84	78.02	312.02	210.73
<b>Total income</b>	<b>46,481.69</b>	<b>35,663.88</b>	<b>41,194.14</b>	<b>115,717.83</b>	<b>107,698.05</b>	<b>13,442.12</b>	<b>10,368.82</b>	<b>13,190.35</b>	<b>34,776.36</b>	<b>36,638.28</b>
<b>2. Expenses</b>										
a. Cost of materials consumed	8,992.86	6,202.13	8,694.95	21,984.41	23,418.47	8,992.86	6,202.44	8,694.95	21,984.41	23,418.47
b. Purchase of stock-in-trade	9,361.64	6,826.17	6,919.35	22,577.10	18,113.14	484.80	351.82	349.13	1,149.28	972.28
c. Change in inventories of finished goods, work-in-progress and stock-in-trade	(544.59)	(1,793.50)	(768.80)	(5,401.81)	(4,882.12)	(77.04)	60.93	297.95	(144.28)	1,220.09
d. Employees benefit expense	6,881.76	6,467.39	6,648.59	19,801.53	18,555.26	894.17	873.96	947.18	2,735.86	2,775.77
e. Finance cost	91.44	70.09	201.63	304.23	522.53	73.22	44.37	147.26	217.57	383.47
f. Depreciation and amortisation expenses	563.14	664.99	750.83	1,970.62	2,128.39	94.78	90.55	224.79	281.33	601.82
g. Other expenses:										
(i) Manufacturing expenses	1,841.50	1,767.54	2,032.20	5,334.14	5,579.81	1,254.76	1,208.45	1,464.69	3,673.44	3,853.93
(ii) Administrative and selling expenses (refer note 8)	13,773.79	13,094.73	13,951.44	39,639.47	39,528.85	571.18	545.84	545.77	1,604.13	1,637.82
<b>Total expenses</b>	<b>40,961.54</b>	<b>33,299.54</b>	<b>38,430.19</b>	<b>106,209.69</b>	<b>102,964.33</b>	<b>12,288.73</b>	<b>9,378.36</b>	<b>12,671.72</b>	<b>31,501.74</b>	<b>34,863.65</b>
<b>3. Profit from operations before exceptional items and tax (1-2)</b>	<b>5,520.15</b>	<b>2,364.34</b>	<b>2,763.95</b>	<b>9,508.14</b>	<b>4,733.72</b>	<b>1,153.39</b>	<b>990.46</b>	<b>518.63</b>	<b>3,274.62</b>	<b>1,774.63</b>
4. Exceptional items	-	-	-	-	-	-	-	-	-	-
<b>5. Profit from ordinary activities before tax (3-4)</b>	<b>5,520.15</b>	<b>2,364.34</b>	<b>2,763.95</b>	<b>9,508.14</b>	<b>4,733.72</b>	<b>1,153.39</b>	<b>990.46</b>	<b>518.63</b>	<b>3,274.62</b>	<b>1,774.63</b>
<b>6. Tax expense (refer note 4)</b>										
a. Current tax	1,185.12	638.94	332.73	2,377.58	704.12	246.10	210.70	61.44	698.90	581.82
b. Tax for earlier years	(11.18)	-	(160.40)	(11.18)	-	(11.18)	-	(160.40)	(11.18)	(160.40)
c. Deferred tax	(206.90)	(270.57)	22.30	(914.27)	(494.80)	(139.87)	(192.68)	35.81	(234.49)	44.98
<b>Total tax expense</b>	<b>967.04</b>	<b>368.37</b>	<b>194.63</b>	<b>1,452.13</b>	<b>209.32</b>	<b>95.05</b>	<b>18.02</b>	<b>(63.15)</b>	<b>453.23</b>	<b>466.40</b>
<b>7. Profit for the period (5-6) (A)</b>	<b>4,553.11</b>	<b>1,995.97</b>	<b>2,569.32</b>	<b>8,056.01</b>	<b>4,524.40</b>	<b>1,058.34</b>	<b>972.44</b>	<b>581.78</b>	<b>2,821.39</b>	<b>1,308.23</b>
<b>8. Other comprehensive income after tax (B)</b>										
A. i) Items that will not be reclassified to profit & loss	(52.66)	(33.73)	(80.16)	(70.87)	(138.35)	(13.41)	(26.62)	18.30	(40.23)	54.89
ii) Income-tax relating to items that will not be reclassified to profit & loss	4.64	9.35	(6.33)	13.92	(19.00)	4.64	9.21	(6.33)	13.92	(19.00)
B. i) Items that will be reclassified to profit & loss	(558.08)	131.77	(385.68)	(320.73)	(593.63)	-	-	-	-	-
ii) Income-tax relating to items that will be reclassified to profit & loss	-	-	-	-	-	-	-	-	-	-
<b>9. Total comprehensive income for the period (A+B)</b>	<b>3,947.01</b>	<b>2,103.36</b>	<b>2,097.15</b>	<b>7,678.33</b>	<b>3,773.42</b>	<b>1,049.57</b>	<b>955.03</b>	<b>593.75</b>	<b>2,795.08</b>	<b>1,344.12</b>
<b>10. Profit for the period attributable to :</b>										
a. Owners of Vaibhav Global Limited	4,553.11	1,995.97	2,569.32	8,056.01	4,524.40	1,058.34	972.44	581.78	2,821.39	1,308.23
b. Non-controlling interest	-	-	-	-	-	-	-	-	-	-
<b>11. Other comprehensive income attributable to :</b>										
a. Owners of Vaibhav Global Limited	(606.10)	107.39	(472.17)	(377.68)	(750.98)	(8.77)	(17.41)	11.96	(26.31)	35.89
b. Non-controlling interest	-	-	-	-	-	-	-	-	-	-
<b>12. Total comprehensive income attributable to :</b>										
a. Owners of Vaibhav Global Limited	3,947.01	2,103.36	2,097.15	7,678.33	3,773.42	1,049.57	955.03	593.74	2,795.08	1,344.12
b. Non-controlling interest	-	-	-	-	-	-	-	-	-	-
<b>13. Paid-up Equity Share Capital (Face Value Per Share of Rs. 10/-)</b>	<b>3,257.36</b>	<b>3,254.22</b>	<b>3,252.40</b>	<b>3,257.36</b>	<b>3,252.40</b>	<b>3,257.36</b>	<b>3,254.22</b>	<b>3,252.40</b>	<b>3,257.36</b>	<b>3,252.40</b>
<b>14. Earnings per share for the Period (after exceptional item)</b>										
i) Basic	13.99	6.46	7.90	24.75	13.91	3.31	2.93	1.79	8.67	4.02
ii) Diluted	13.58	6.22	7.68	24.03	13.53	3.16	2.84	1.74	8.42	3.91

**Notes :**

- The above unaudited results for the quarter and nine months ended 31 December 2017 have been reviewed by the Audit Committee & approved by the Board of Directors at their respective meetings held on 29 January 2018. The above results have been subject to limited review by the statutory auditors of the Company, as required under Regulation 33 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015. The reviewed reports of the Statutory Auditors are unqualified.
- These financial results have been prepared in accordance with Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 and SEBI Circular dated 5 July 2016. Beginning 1 April 2017, the Company has, for the first time adopted Ind AS with a transition date of 1 April 2016. Consequently, erstwhile Indian Generally Accepted Accounting Principles (Previous GAAP) results for the quarter ended 31 December 2016 have been restated to make them comparable. The Company has further opted to avail the relaxation provided by SEBI in respect of disclosure and requirements for the corresponding figures of earlier periods. Accordingly, the figures for year ended 31 March 2017 have not been presented and only the figures for the nine month ended and quarter ended 31st December 2016 have been presented after incorporating the applicable Ind AS adjustments.
- The Company has prepared a reconciliation of the net profit for the corresponding periods under the previously applicable Generally Accepted Accounting principles (previous GAAP) with the total comprehensive income as reported in these financial results under Ind AS. The net profit reconciliation for the quarter and nine months ended 31 December 2016 for standalone and consolidated financial results are presented below:

Net profit reconciliation	Quarter ended 31 Dec 2016		Nine months ended 31 Dec 2016	
	Consolidated	Standalone	Consolidated	Standalone
<b>Profit after tax (PAT) as per previous GAAP</b>	<b>2,229.71</b>	<b>586.52</b>	<b>3,817.06</b>	<b>1,339.80</b>
Employee share based payments (refer note (i) below)	(95.51)	(32.68)	(228.57)	(57.69)
Other adjustments	39.43	(1.27)	29.67	6.81
Reduction in value of investments in equity/securities on account of fair valuation (refer note (ii) below)	(98.46)	-	(193.24)	-
Foreign currency translation reserve (refer note (iii) below)	(73.67)	32.47	(179.37)	40.65
Income tax impact of above adjustments	16.35	8.71	53.36	14.55
Deferred tax recognised on foreign subsidiaries (refer note (iv) below)	79.30	-	474.51	-
<b>Total comprehensive income</b>	<b>2,097.15</b>	<b>593.75</b>	<b>3,773.42</b>	<b>1,344.12</b>

- Employee share based payments represent the fair valuation of employee stock options as against intrinsic value basis under erstwhile IGAAP.
  - Investments (other than investments in subsidiaries) have been classified as "fair value through OCI" under Ind-AS as against cost basis under erstwhile IGAAP and consequential adjustments has been considered in the period in which fair value has changed.
  - Under Ind-AS, exchange differences on translation of foreign operations are recorded in other comprehensive income
  - Under Ind-AS, deferred tax recognised on timing difference on account of tax losses carried forward in subsidiary entities.
- Current tax included minimum alternate tax (MAT) and deferred tax included MAT credit entitlement
  - Based on the technical evaluation, the Group has reassessed the depreciation method and useful life of certain property, plant and equipment and intangibles. Accordingly, the following changes have been made with effect from 1 April 2017:
    - depreciation method on standalone basis has been changed from written down value method to straight line basis; and
    - useful life of certain property, plant and equipment and intangibles has been revised as below:

Category	Existing useful life	Revised useful life
	(Years)	(Years)
Studio equipment	4-5	5
Computers	3-4	3
Software	3-5	4

Had the Company continued with the previously assessed useful lives and depreciation method, charge for depreciation for the nine months and quarter ended 31 December 2017 would have been higher by Rs. 278.90 lacs and Rs. 102 lacs respectively on standalone basis and higher by Rs. 310.31 lacs and Rs. 199.19 lacs respectively on consolidated basis with consequent impact on profit before tax for the period.

- The consolidated financial results include the financial results of the parent company Vaibhav Global Limited 'the group' and the financial results of the following subsidiaries:
  - STS Jewels Inc., USA
  - STS Gems Thai Limited, Thailand
  - STS Gems Limited, Hongkong
  - STS Gems Japan Limited
  - Genoa Jewellers Limited, BVI
  - Pt. STS Bali (Step Down Subsidiary)
  - Jewel Gem USA Inc. (Step Down Subsidiary)
  - The Jewellery Channel limited, UK (Step Down Subsidiary)
  - The Jewellery Channel Inc. USA (Step Down Subsidiary)
- During the quarter, the Company allotted 31,351 equity shares of Rs. 10/- each under the Company's Employees Stock Option Scheme-2006 (As Amended).
- Item exceeding 10% of total expenditure (included in other expenses)

Particulars	Quarter Ended- Consolidated		
	31-Dec-17	30-Sep-17	31-Dec-16
Content & Broadcasting Expenses	5,369.67	5,630.78	6,917.16

- Figures for the previous quarters are reclassified/rearranged/re-grouped, wherever required to conform to the classification of the current quarter.
- The Group operates in single business segment viz. retail of fashion Jewellery & life style products. Hence no segment results are being published.

**For and on behalf of the Board of Directors**

Place : Jaipur  
29 January 2018

Sunil Agrawal  
Chairman & Managing Director  
DIN :00061142